

# *R&R Services and Repairs, Inc.*

Your source for NEW 7526 Terminals

February 5, 2004

## News Brief

[www.data-collection.com](http://www.data-collection.com)

### Power Supplies...

Not a very exciting subject, BUT

we want to let you know that we're working hard to find low cost, high quality products for you, our clients.

To that end, we have come up with a new power supply for the 7526 Data Collection Terminal. It is auto-ranging from 100 to 240 volts, so we can use the same unit here in the USA as well as other countries where 220 is needed. The previous manufacturer that made the IBM power supply moved their manufacturing to China, extended our delivery time from 6 weeks to 20 weeks and increased our cost by 24%. In spite of that, we reluctantly placed an order in September for delivery in January. When we contacted our wholesaler in February to find out what happened to our shipment, we were told that delivery would be delayed until mid-March due to a quality control problem! Needless to say, we looked for an alternate supplier. Not only did we find one with a lower cost, UL approval and delivery in days instead of weeks, but it also has the auto-ranging capability.

We think we've "found a better mousetrap" and will save you some money!

Thanks for your business.



Ron, Jack, Tottie, Jeanne & Ken